Our trainings can change your life! There is no going back once you understand the amazing power of listening. We provide a good amount of information and "ah-ha!" moments in our fun, relatable, and - if you like - highly tailored programs.

## A SAMPLING of our offerings:

## Trainings, Talks and Edutainment

(these programs can range from 1 hour to 8 hours)

- Conflict Resolution Skills Insurance Industry
- Extreme Listening
- Dealing with Difficult Customers
- Difficult Conversations: When There's Business in The Family and Family in the Business
- Sandwich Generation Conflict with Your Children and Your Parents at the Same Time
- Marketing for Mediators

## **Role Plays and Demonstrations:**

- <u>Prom Night</u> (Role play demonstration of conflict between teenager and her mother)
- <u>Holiday Travels</u> (Two-part demonstration of the right way and the wrong way to handle the same sensitive call between adult son and his mother)
- <u>Doctor's Office</u> (Two-part demonstration of the right way and the wrong way for the medical receptionist to handle a caregiver's worried telephone call)
- <u>Disability Claim Rep's Call</u> (Audience role play used to practice skills learned in training. The claim has different outcomes based on the listening skills practiced).
- <u>The Reilly Family</u> (Demonstrates conflict styles)
- Miller Family (Sample mediation family in crisis)
- Extreme Listening Exercise